



June 30, 2024

Dear Customer:

Siemens Digital Industries Software is committed to providing you, our valued customer, with the most advanced products, services, and support to accelerate your digital transformation. As we continue our embrace of the cloud, we are investing in expanding our Siemens Xcelerator as a Service (XaaS) portfolio with new cloud-based capabilities and solutions including NX-X, Opcenter X and Simcenter X. We are also adding new services to make it easier and faster to find support information, such as the new [Support Center](#) experience with faster and more relevant help, a fast-growing library of video tutorials, and access to end-user and support discussions in our [Product Communities](#).

We are committed to providing you with choices in our offerings, deployment, and license models, and transparency in our pricing. As part of this commitment, we are providing advance notice of the following upcoming **list price** changes for new purchases and renewals effective October 1, 2024.

New purchases of subscription software and learning services

- Hybrid SaaS and SaaS subscriptions increase by 5 percent
- On premises subscriptions increase by 15 percent
- LaaS and learning services increase by 5 percent

Renewals of subscription software and learning services

- Hybrid SaaS and SaaS subscriptions increase by 5 percent
- On premises subscriptions increase by 15 percent
- LaaS and learning services increase by 5 percent

Renewals of multi-year contracts will also be impacted by previously communicated list price changes over the term of the contract.

New purchases of perpetual software, hardware, and maintenance

- Perpetual software and maintenance increase by 15 percent
- Hardware and hardware maintenance increases by 5 percent

Renewals of perpetual software maintenance and hardware maintenance

- Perpetual software maintenance increases by 15 percent
- Hardware maintenance increases by 5 percent

Renewals of multi-year contracts will also be impacted by previously communicated list price changes over the term of the contract.

With the increasing number of customers adopting Siemens Xcelerator as a Service, we will prioritize future development of products in our SaaS portfolio. We will continue to offer customers with perpetual maintenance and on premises subscription contracts the opportunity to upgrade to a three-year hybrid SaaS subscription to take advantage of these innovations at a favorable rate.

Local and regional prices may change in addition to and independent of the changes listed above due to currency fluctuations. Active quotes submitted before this date will be honored through their expiration.

Thank you for being a loyal Siemens Digital Industries Software customer. If you have any questions, please do not hesitate to contact your Siemens Partner.

Best regards,



Bob Jones
Executive Vice President
Global Sales & Customer Success