

TOPIC **Adjustment of maintenance rates Siemens DI-SW**
DELFT 18-8-2023

Dear customer,

We draw your attention to the following: Siemens DI-SW has announced an increase in its pricing with effect from 1 October 2023. Specifically, this means for you that a **15%** price increase for all active maintenance contracts will be implemented from January 1st 2024, regardless of your software configuration.

As an alternative to this increase, we may also offer you a conversion to the new licensing model this year, based on Siemens Xcelerator as a Service (XaaS). XaaS provides access to the Xcelerator portfolio via connection to Siemens DI-SW's cloud services.

This conversion is a **36-month** XaaS subscription, ensuring you a consistent price over the term. In terms of costs, this implies a **10%** increase over your annual maintenance rate over 2023. As usual, this XaaS subscription will be billed every 12 months.

Content-wise, nothing changes about our support in either case; you still benefit:

- Unlimited and extensive support on software and engineering issues via support@femto.nl or by phone +31(0)15.285.05.80.
- Communication via MS Teams or AnyDesk to receive more detailed support.
- Online access to updates and latest versions of Siemens DI-SW software.
- Online management of the licences of Siemens DI-SW.
- Online access to the Simcenter Community.

Please let us know your choice regarding the continuation or conversion of your current maintenance contract by November 1st next via our dedicated [webpage](#).

If you have any questions and/or comments following this letter and our website, please feel free to contact your account manager or use the online form at [our website](#).

Best regards,



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